

Next-generation crypto exchange ecosystem optimized for accelerated adoption & enhancing global financial literacy

Pitch Deck - Nov 2024

Introducing a cutting-edge crypto exchange ecosystem, designed to revolutionize the way we trade digital assets. With advanced features, enhanced security, and user-friendly interface, it's poised to drive rapid adoption in the world of cryptocurrencies.



On top of that, you will find the coolest program for ambassadors with the aim of discovering the new generation of web3 specialists, the mentors for a more financially educated and happier world.



The Name



TOKERO (coming from TOKENS + ROUTE) is the **ROUTE** (the journey) of TOKENS **from cash to digital value** and the route of "explorers" (the crypto people) to financial freedom and independence.

On the **technical part** we are an aggregator of 3 different financial worlds: **cash, centralized and decentralised** with the community in the center.



Who We Are?

TOKERO is fundamentally a cryptocurrency exchange, founded in 2017. It won the award for the **Best Exchange in Romania in 2023** and has evolved over the past six years into a complex business ecosystem, which will be detailed in the following slides. At the core of our ecosystem is the community, playing a major role.

Our motto: **TOKERO** is not just an exchange with a community, but a community with an exchange. From the beginning, we have been very close to our **community** and take pride in this.



Mission and Vision

At TOKERO, we aim to significantly increase the number of people who are financially educated. We strive to create and integrate the new generation of web3 specialists into their careers by revolutionizing the way financial education is conducted.

We use the most modern and attractive tools and technologies, including cryptocurrencies and blockchain. Financial education has a major impact on people. Financially educated individuals can manage their resources more efficiently, reduce financial stress, plan their future confidently, avoid scams, and contribute to a more stable and prosperous society.

At TOKERO, we help users evolve in their careers from beginners to professionals, entrepreneurs, and even investors by providing them with a real technical and business ecosystem. Unlike most projects, we offer not just education but also career opportunities

From zero to HERO!



Results mostly financial

professionals, entrepreneurs and investors

Super TOOL - TOKERO Level Up Token, educational and career token

Results become compound results

Compound results become a Mission with a real impact: evolved and financially happier people!

Problem

- Poor financial education globally, especially in Europe and Romania.
- Difficult access to traditional financial instruments.
- Increasing complexity of trading platforms.
- Lack of adequate career training systems.
- Absence of trustworthy mentors.
- Dispersed communities.
- Lack of certification/accreditation methods for web3 experts/ mentors.
- No methods to measure the real impact of those active in this field.







A complex business ecosystem (360 degrees) and an education and career program where you can develop as an individual from a simple beginner user to a professional, entrepreneur, or investor.

> The central tool of the ecosystem is the **TOKERO Level Up TOKEN**

TOKERO ecosystem

Technology & Business Solutions

User Base & Funding Solutions

platform allowing easy transfers between cash and cryptocurrencies.



Incubation and acceleration for the top projects in the crypto ecosystem

An opportunity for startups and early projects to raise money while users can invest and gain equity in innovative

TOKERO Level Up Token

The fuel of the entire ecosystem



Past, Present and Future

With the publication of the Bitcoin White Paper in 2008 by Satoshi Nakamoto, a new class of digital assets was born. Blockchain has become Internet 2.0, Bitcoin has become Gold 2.0, and cryptocurrencies are the money of the future.

Thus, both we and future generations need to LEVEL UP in the digital future. Adapting to the new reality becomes mandatory for those who want not just to survive but to thrive. Recent studies show that young people, and not only them, are interested in investing in cryptocurrencies, preferring them over other traditional investments.

Money is changing, and new opportunities are emerging, so at TOKERO, we are reinventing Robert Kiyosaki's classic "Cashflow Quadrant" into Cashflow Quadrant 2.0. Through this, we facilitate education, professional training, and investments under the umbrella of an education program named "LEVEL Up 2024-2028."





This program is based on another innovative and attractive tool, our own utility token, the educational and career-oriented **TOKERO Level Up TOKEN**. We emphasize career because we desire real impact, not just education, but also career integration for experts trained in the program.

At the heart of the career program will be "The Crypto Mayors," the TOKERO representatives in the field and the most important ambassadors of our mission.



Why financial education through a crypto token?

Globally, the adoption and access to the crypto world compared to classic stock exchanges are radically higher in a much shorter period for at least three reasons:

- Simpler platforms and reduced need for technical knowledge;
- The possibility to invest very small sums with high return potential;
- Greater attractiveness of crypto investments due to their speculative nature (we acknowledge) and higher volatility.

Just as we learned to use computers through games as children, we educate ourselves and learn about investments through crypto.

The conclusion is that investment education through the "cryptocurrency tool" is easier and more attractive. As a result, users almost imperceptibly enter the investment universe through simple actions and small investments, learn to create an account, fund it, make their first trade, and also face their first positive or even negative emotions, which are fundamental in every investor's financial journey.



Old Way of investing versus the new trends



Starting wth Low-risk investments Diversify later with Medium and High-risk investments

Starting wth High-risk investments Diversify later with low and medium risk investments

Investing in Cryptocurrencies compared to Stocks







Works around the clock





Moreover, reality shows that many of them fall in love with the crypto field, with investing, and want to evolve in a crypto career, whether as employees, freelancers, or entrepreneurs.

Also, very importantly, as a result of the financial education acquired through crypto, investors realize that cryptocurrency investments are high-risk and subsequently begin to diversify their types of investments. They start with crypto because it's simple and easy, they educate themselves and diversify their portfolios like mature investors who can even become mentors for their communities.

Those who succeed are happy cases. Many others wish but fail for various reasons – lack of a community, lack of mentors, and lack of an adequate system in which to grow and develop.



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Old Way of investing versus the new trends



Medium Risk (SP500) Mutual funds and ETFs **Commodities (oil, cereals)** (SP500) Stock Exchange (shares) **Commodities (oil, cereals)** Medium Risk Stock Exchange (shares) **Precious metals** Precious metals **Real estate** Real estate Crypto Start-ups Low Risk Small-cap **High Risk** Bank deposits and savings accounts stocks **Government and corporate bonds** GEMS Very High Risk

Starting wth Low-risk investments Diversify later with Medium and High-risk investments Starting wth High-risk investments Diversify later with low and medium risk investments

Educational & Career Program Level Up 2024

Thus, the "LEVEL UP 2024-2028 Education and Career Program" was born, aiming to be the most comprehensive program of its kind, to become a global network of crypto professionals, and to distribute the best projects in the crypto ecosystem.

The "LEVEL UP 2024-2028 Education and Career Program" is structured on career levels according to the aforementioned Cashflow Quadrant 2.0.

Why "LEVEL UP 2024-2028"? Everyone avoids KPIs, and most Mission, Vision, and Values statements are generic, not SMART, and not time-framed.

We are not afraid of this, and we want to announce a **BHAG** (**Big Hairy**) Audacious Goal): 10,000,000 people enrolled in the program with an average impact of 1:10, thus aiming to financially educate 100 million people in the next five years!







Romania

European Union

Worldwide

Why Us?

TOKERO Highlights

- Over 150M EURO volumes traded
- The first in Romania that listed Elrond (MultiversX now)
- 4.5M EURO revenue generated
- Over 2M USDT raised in pre-sales for 5 projects on our launchpad - HUMANS.AI, WAM, BH.Network, Sense4Fit, Atlas NAVI
- 43000 clients
- 20 team members
- 1M EURO invested already in the scalability of the platform

2022 - 2023 Accomplishments



Started scaling to France, Raised 300k Funding from community, market leader in RO, Bucharest office

TOKERO goes from Start-Up to Scale-Up

2.5M Euro Revenue 75M Euro Volumes **15M Euro Valuation**





TOKE

ZUZZ

Launch official Launchpad, Doubled Romanian users, Scale to France

2024

2023

Expand to Italy and Spain



TOKERO was entitled the market leader

TOKERO has been awarded the prestigious title of "Best Crypto Exchange Platform in Romania" at Crypto Expo Europe.



Benjamin Rameau, - Ex Director Binance Labs join TOKERO as Business Advisor

This incredible milestone reflects the tireless efforts and dedication of our team and the overwhelming support of our community.



O atrage în echipa rt international nin Rameau, ex-Director

The end goal

One platform, every possible trading need





Why competitors and not partners?

Level 1 integration: **Base Offer**

TOKERO aggregates the 5 most important CEXs via API and corporate accounts users can buy from all of them in EUR, forgoing redundancies and time waste for intuitive UI and top-notch support.

Partners

Liquidity Providers





Level 2 integration: adding DEXs

The integration process has already started with XPortal (Elrond Network) - users can buy tokens directly in EUR from TOKERO, raising efficiency even higher and turning tokens more accessible through fiat pair purchase options.

Level 3 integration: brick and mortar

The Crypto Spots activation (Crypto ATMs killers) expands our platform to physical exchange locations, implemented on a tried-andtrue model used by giants like Western Union but with our own innovative twist: cashto-crypto.



KYC/AML Providers



ondato

OpenPayd

Banking Partners

NEXPAY





Founders and Team

Marius Morra, CEO

12+ years of experience Consulted and helped over 1500 entreprenurs

+40 740 707 074 marius@tokero.com



Sabin Simionescu, Co-CEO

Expert in 7 programming languages: Visual Basic 6, Pascal, Macromedia/Adobe Flash, PHP, VB.Net, especially C# and Solidity +40 727 848 552 sabin@tokero.com



TOKERO Level Up Token - Tokenomics





TOKERO Level Up Token (\$TOKERO) utility:

- TOKERO Ventures access
- SocialFi
- Education & Career
- Launchpad Priority & Discounts
 Token Staking
- Fee payment & Discounts
 Community Benefits

November Community Sale Packages							
Ammount		Price/Token	Discount				
\$500	Goldfish	0.055	0.00%				
\$1,000	Shrimp	0.055	0.00%				
\$2,500	Crab	0.055	0.00%				
\$5,000	Octopus	0.055	0.00%				
\$10,000	Lobster	0.05225	5.00%				
\$25,000	Oyster	0.04950	10.00%				
\$50,000	Dolphin	0.04840	12.50%				
\$100,000	Shark	0.04675	15.00%				
\$250,000	Whale	0.044	20.00%				



Slot	Date	Token Price	Slot size (% of total supply)	Slot size (tokens)	Cliff from TGE (months)	Vesting (% per month)
Community Presale	FEB 2024 JAN 2025	\$0.02 - \$0.08	12.5%	125,000,000	1	15% release first month and then 5% release every month
CEX listings - orderbook - EU	FEB 2025	\$0.08	1.0%	10,000,000	0	100% Unlocked at TGE
CEX listings - orderbook - ASIA	FEB 2025	\$0.08	2.0%	20,000,000	0	100% Unlocked at TGE
Airdrops (including Tap2Earn)	FEB 2025	-	20.0%	200,000,000	0	100% Unlocked at TGE
Platform Reserve		-	10.0%	100,000,000	0	When Needed
Staking	-	-	10.0%	100,000,000	0	7% release at TGE 6% release for 2 months; 5% release for 4 months; 4% release for 4 months; 3% release for 4 months; 2% release for 6 months; 1% release for 21 months
Liquidity (i.e. DEX, cross-chain)	-	-	10.0%	100,000,000	0	10% release every month
Marketing & Sales		-	10.0%	100,000,000	0	10% release first two months and then 5% release every month
Partners & Ambassadors	-	-	7.5%	75,000,000	0	25% release at TGE and then 5% release every month
Team	-	-	6.0%	60,000,000	4	10% release every 3 months
Exchange Campaigns	-	-	4.0%	40,000,000	0	100% Unlocked at TGE
R&D - Ecosystem dev	-	-	5.0%	50,000,000	0	10% release at TGE and then 5% release every month
Advisors	-	-	2.0%	20,000,000	1	25% release every 3 months
TOTAL			100.00%	1,000,000,000		

Time to Level UP!



Target? The best version for each of you



We are present on all social media platforms



Join our community

@tokerocryptoexchange

Scan to Join The Crypto



Important legal consideration

WE DO NOT OFFER ANY INVESTMENT OR FINANCIAL ADVICE. ANY REFERENCE TO INVESTMENTS DISPLAYED ON THE PLATFORM, WHITEPAPER, OR LITEPAPER ARE MENTIONED ONLY FOR INFORMATIVE PURPOSES.

We do not provide investment or consulting advice of any kind and are not responsible for the use or interpretation of information available on the Platform (regardless of the uploader) or provided throughout other relevant means of communication.

All Services are available only to persons who are at least 18 years of age or are otherwise considered as having full civil capacity of their rights according to the applicable national regulations.

It is incumbent upon all Token Holders to understand and assume the risks associated with the use of Cryptocurrencies. It is further recommended to exercise a high degree of caution and assume responsibility for any decisions made in relation to any Cryptocurrencies – including the TOKERO Level Up Token (\$TOKERO), bearing in mind that any actions taken shall be at your own risk.

Before purchasing tokens, you must consider the Purchase Terms and Conditions, and where necessary, consult with a lawyer, accountant, and/or tax professional, as appropriate. Furthermore, TOKERO reserves the authority to periodically update each of the Service Terms and Policies in accordance with the modification procedures stipulated therein.

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